

Postal Code 78751

Residential Statistics



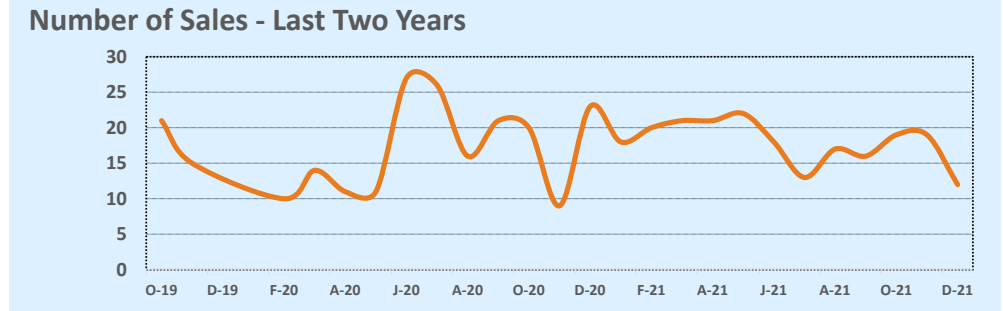
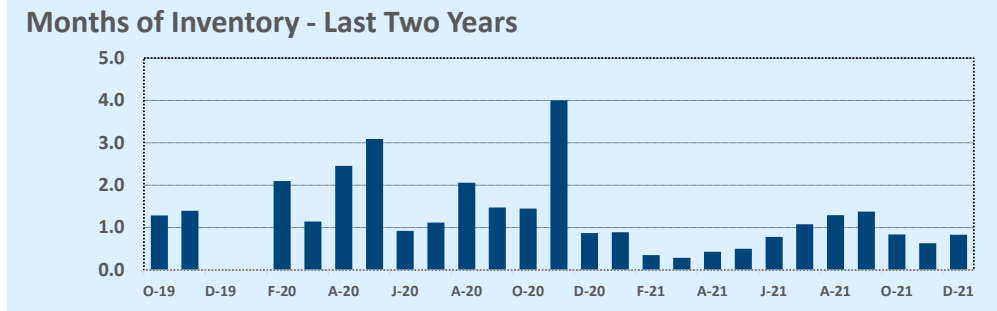
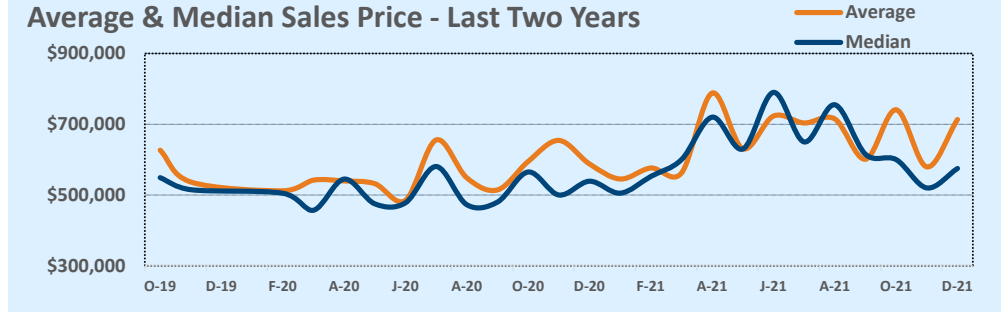
November 2021

| Listings | This Month | | | Year-to-Date | | |
|---------------------|-------------|--------------|---------------|---------------|---------------|--------------|
| | Nov 2021 | Nov 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 9 | 17 | -47.1% | 165 | 149 | +10.7% |
| Condo/TH Sales | 3 | 6 | -50.0% | 51 | 54 | -5.6% |
| Total Sales | 12 | 23 | -47.8% | 216 | 203 | +6.4% |
| New Homes Only | 1 | 5 | -80.0% | 16 | 24 | -33.3% |
| Resale Only | 11 | 18 | -38.9% | 200 | 179 | +11.7% |
| Sales Volume | \$8,561,200 | \$13,519,070 | -36.7% | \$141,160,568 | \$113,571,880 | +24.3% |
| New Listings | 7 | 20 | -65.0% | 235 | 268 | -12.3% |
| Pending | 8 | 9 | -11.1% | 10 | 195 | -94.9% |
| Withdrawn | 3 | 3 | -- | 30 | 44 | -31.8% |
| Expired | -- | -- | -- | -- | -- | -- |
| Months of Inventory | 0.8 | 0.9 | -4.2% | N/A | N/A | -- |

| Price Range | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|-----------|--------------|------------|-----------|
| | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | -- | -- | -- | -- | -- | -- |
| \$150,000- \$199,999 | -- | -- | -- | 6 | 11 | 53 |
| \$200,000- \$249,999 | -- | 2 | 7 | 13 | 10 | 18 |
| \$250,000- \$299,999 | -- | -- | -- | 15 | 11 | 29 |
| \$300,000- \$349,999 | -- | -- | -- | 4 | 6 | 5 |
| \$350,000- \$399,999 | -- | 1 | 17 | 4 | 5 | 42 |
| \$400,000- \$449,999 | -- | 1 | 35 | 8 | 8 | 81 |
| \$450,000- \$499,999 | 2 | -- | -- | 16 | 10 | 28 |
| \$500,000- \$549,999 | 1 | 2 | 28 | 26 | 19 | 18 |
| \$550,000- \$599,999 | -- | -- | -- | 22 | 18 | 15 |
| \$600,000- \$699,999 | -- | 3 | 27 | 31 | 36 | 13 |
| \$700,000- \$799,999 | -- | -- | -- | 32 | 26 | 9 |
| \$800,000- \$899,999 | 1 | -- | -- | 13 | 19 | 12 |
| \$900,000- \$999,999 | -- | -- | -- | 11 | 12 | 13 |
| \$1M - \$1.99M | 2 | 3 | 15 | 31 | 25 | 16 |
| \$2M - \$2.99M | 1 | -- | -- | 2 | -- | -- |
| \$3M+ | -- | -- | -- | 1 | -- | -- |
| Totals | 7 | 12 | 21 | 235 | 216 | 20 |

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Nov 2021 | Nov 2020 | Change | 2021 | 2020 | Change |
| List Price | \$728,908 | \$591,891 | +23.1% | \$631,871 | \$562,390 | +12.4% |
| List Price/SqFt | \$530 | \$409 | +29.6% | \$475 | \$396 | +20.0% |
| Sold Price | \$713,433 | \$587,786 | +21.4% | \$653,521 | \$559,467 | +16.8% |
| Sold Price/SqFt | \$517 | \$407 | +26.9% | \$493 | \$395 | +24.8% |
| Sold Price / Orig LP | 96.5% | 97.7% | -1.2% | 102.7% | 97.9% | +4.9% |
| Days on Market | 21 | 30 | -31.5% | 20 | 33 | -39.4% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Nov 2021 | Nov 2020 | Change | 2021 | 2020 | Change |
| List Price | \$574,500 | \$535,000 | +7.4% | \$599,000 | \$500,000 | +19.8% |
| List Price/SqFt | \$557 | \$399 | +39.6% | \$468 | \$389 | +20.4% |
| Sold Price | \$575,000 | \$539,000 | +6.7% | \$624,000 | \$510,000 | +22.4% |
| Sold Price/SqFt | \$550 | \$394 | +39.4% | \$485 | \$388 | +25.2% |
| Sold Price / Orig LP | 99.0% | 100.0% | -1.0% | 100.0% | 99.0% | +1.0% |
| Days on Market | 12 | 16 | -25.0% | 7 | 13 | -46.2% |



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